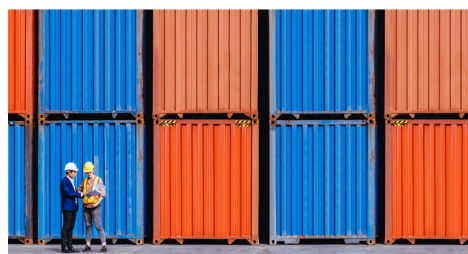# New Jersey
Clean Trucks Program

An Analysis of the Impacts of Zero-Emission Medium- and Heavy-Duty Trucks on the Environment, Public Health, Industry, and the Economy

ERM

Acknowledgments

About ERM, formerly M.J. Bradley & Associates

M.J. Bradley & Associates (MJB&A) was acquired by ERM Group company in 2022. Continuing what MJB&A started, ERM provides strategic consulting services to address energy and environmental issues for the private, public, and nonprofit sectors. ERM creates value and addresses risks with a comprehensive approach to strategy and implementation, ensuring that clients have timely access to information and the tools to use it to their advantage. Our approach fuses private sector strategy with public policy in air quality, energy, climate change, environmental markets, energy efficiency, renewable energy, transportation, and advanced technologies. Our international client base includes electric and natural gas utilities, major transportation fleet operators, investors, clean technology firms, environmental groups, and government agencies. Our seasoned team brings a multi-sector perspective, informed expertise, and creative solutions to each client, capitalizing on extensive experience in energy markets, environmental policy, law, engineering, economics, and business. For more information we encourage you to visit our website, www.erm.com or www.sustainability.com.

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Introduction

ERM was commissioned by the Natural Resources Defense Council and the Union of Concerned Scientists to evaluate the costs and benefits of state-level requirements for manufacturers that New Jersey could adopt to increase sales of no- and low-emission medium- and heavy-duty (M/HD) trucks and buses. The analysis examines all on-road vehicles registered in New Jersey with greater than 8,501 pounds gross vehicle weight, encompassing vehicle weight classes from Class 2b though Class 8. This is a diverse set of mostly commercial vehicles that includes heavy-duty pickups; school and shuttle buses; sanitation, construction, and other types of work trucks; and freight trucks ranging from local delivery vans to tractor-trailers that weigh up to 80,000 pounds when loaded.

Collectively the New Jersey M/HD fleet includes almost 423,000 vehicles that annually travel more than 6.2 billion miles and consume 653 million gallons of petroleum-based fuels.

In New Jersey M/HD vehicles are currently responsible for an estimated 7.6 million metric tons (MMT of greenhouse gas (GHG emissions annually—approximately 20 percent of all GHGs from the on-road vehicle fleet.[1] In New Jersey M/HD vehicles are also responsible for 44 percent of the nitrogen oxide (NOx and 39 percent of the particulate matter (PM[2] emitted by on-road vehicles, both of which contribute to poor air quality and resulting negative health impacts in many urban areas, including low-income and disadvantaged communities that are often disproportionately affected by emissions from freight movement due to the proximity of transportation infrastructure to the communities.

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[1]   The remainder of emissions are from passenger cars and light trucks. This includes tailpipe emissions and "upstream" emissions from fuel production and transport.

[2]   In this report all references to PM are particulate matter with mean aerodynamic diameter less than 2.5 microns (PM2.5).

Prior work by MJB&A (2020 conducted in consultation with the New Jersey Environmental Justice Alliance and members of the Coalition for Healthy Ports NY NJ demonstrated that emissions from diesel trucks and buses emit higher levels of air pollution, which can lead to even greater health concerns in populations more directly exposed to diesel emissions.[3] Communities located adjacent to ports and related goods-movement infrastructure (e.g., warehouses, logistics centers, rail yards, etc. experience higher levels of truck traffic, both from surrounding thruways and on local streets, which exacerbates health concerns. Since these emissions are local in their effects, policies to reduce transportation emissions from medium- and heavy- duty vehicles can improve the health and well-being of communities in urban areas or around transportation corridors, which are often home to people of color, low income residents, or those who are otherwise vulnerable or disadvantaged. But to ensure reductions in those communities, program requirements on truck manufacturers, such as the Advanced Clean Truck and Heavy-Duty Omnibus Rules discussed below, would need to be accompanied by additional policies designed specifically with these communities in mind.

For the study of New Jersey, ERM modeled three Clean Truck policy scenarios with increasing levels of ambition. Under the least aggressive scenario—state adoption of California's Advanced Clean Truck (ACT rule (allowable under the Clean Air Act—estimated cumulative net societal benefits total almost $11 billion (in constant 2020$ through 2050, compared with the baseline scenario.[4] These net societal benefits include the monetized value of climate and public health benefits resulting from reduced GHG, NOx, and PM emissions in the state, including up to 85 fewer premature deaths and 91 fewer hospital visits from breathing polluted air. Net societal benefits also include net cost savings to fleets from operating zero-emission trucks, and savings to all residential and commercial electricity customers due to lower electric rates made possible by the additional electricity sales for electric vehicle charging. Under the ACT scenario, by 2050 annual cost savings for New Jersey fleets are estimated to be more than $446 million, and annual bill savings for electric utility customers in the state could reach an estimated $70 million.[5]

The most aggressive policy scenario (100 x 40 ZEV + Clean Grid, discussed below results in turnover of virtually the entire New Jersey M/HD fleet to zero-emission vehicles (ZEVs by 2050, together with a shift to cleaner electricity generation sources. Cumulative net societal benefits through 2050 increase to over $21 billion under this scenario, and there will be an estimated 303 fewer premature deaths and 325 fewer hospital visits. In 2050 estimated annual fleet cost savings also increase, to $843 million, and electric customer annual bill savings increase to an estimated $81 million.

Implementation of the modeled scenarios will require significant changes to the national economy, as manufacturing of internal combustion engine vehicles is replaced by manufacturing of electric and fuel cell vehicles, and production and sale of petroleum fuels is replaced by increased production and sale of electricity and hydrogen. This analysis indicates that this transition will have positive macroeconomic effects, including increased net jobs and gross domestic product (GDP, as well as increased wages for the new jobs that will be added, relative to the jobs that will be replaced.

Compared with the baseline scenario, net national job gains under the most aggressive policy scenario total 357 in 2035, though there is a net job loss by 2045 due to total fleet fuel and maintenance cost savings. This will be accompanied by a $133 million increase in 2035 GDP, and an $77 million increase in 2045 GDP. Average wages for the new jobs created under the ZEV transition are expected to be, on average, almost twice as high as average wages for the jobs that will be replaced.

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3   MJB&A, *Newark Community Impacts of Mobile Source Emissions: A Community-Based Participatory Research Analysis*, November 2020, http://www.njeja.org/wp-content/uploads/2021/04/NewarkCommunityImpacts_MJBA.pdf.

4   All values cited in this report are in constant 2020$, unless otherwise stated.

5   The modeling tools used for this analysis could not apportion these estimated benefits to individual communities within the state.

Policy Scenarios

This report summarizes the projected environmental and economic effects of New Jersey adopting policies requiring manufacturers to sell a greater number of M/HDV low- and no-emission vehicles over the next 30 years. Three specific Clean Truck policy scenarios, representing increasing levels of ambition, were evaluated.

- **ACT Rule:** New Jersey adopts requirements analogous to those adopted by California under the Advanced Clean Trucks Rule, which requires an increasing percentage of new trucks purchased in the state to be ZEVs beginning in the 2025 model year. The percentage of new vehicles that must be ZEV varies by vehicle type, but for all vehicle types the required ZEV percentage increases each model year between 2025 and 2035 (see Figure 1).

- **ACT Rule plus NOx Omnibus Rule:** In addition to adopting the ACT Rule, New Jersey adopts requirements analogous to those adopted by California under the Heavy-Duty Omnibus Rule (referred to herein as the NOx Omnibus Rule). This rule requires an additional 75 percent reduction in nitrogen oxide (NOx) emissions from the engines in new gasoline and diesel trucks sold between model year 2025 and 2026, and a 90 percent reduction for trucks sold beginning in the 2027 model year.[6]

- **100 x 40 ZEV + Clean Grid:** In addition to adopting the ACT and NOx Omnibus Rules, New Jersey takes further actions to ensure more rapid and continued increases in new ZEV sales, such that virtually all new trucks are ZEV by 2040 (see Figure 1), with Class 2b–3 achieving 100 percent ZEV sales in 2038 and Class 4–8 (non-tractors) achieving 100 percent ZEV sales in 2035. In addition, an aggressive federal Clean Energy Standard is assumed to ensure that electricity generation in the state is virtually carbon free and 53 percent renewable by 2050. State-specific, renewable portfolio standards that could increase the renewable electricity levels even more were not analyzed as part of this study.

All three of these New Jersey policy scenarios are compared with a baseline "business as usual" scenario in which all new trucks sold in the state continue to meet existing EPA NOx emission standards and ZEV sales increase only marginally, never reaching more than 1 percent of new vehicle sales each year.[7]

The analysis assumes that M/HD annual vehicle miles traveled (VMT) in New Jersey will continue to grow by approximately 0.3 percent annually through 2050, as projected by the Energy Information Administration (EIA), as the economy and population continue to grow. The modeled policy scenarios do not include freight system enhancements or mode shifting to slow the growth of, or reduce, M/HD truck miles; this would be expected to provide additional emission reductions.

The analysis was conducted using MJB&A's STate Emission Pathways (STEP) Tool. The climate and air quality impacts of each policy scenario were estimated on the basis of changes in M/HD fleet fuel use and include both tailpipe emissions and "upstream" emissions from production of the transportation fuels used in each scenario. These include petroleum fuels used by conventional internal combustion engine vehicles (gasoline, diesel, natural gas) and electricity and hydrogen used by ZEVs, which are assumed to include both battery electric (EV) and hydrogen fuel cell electric (FCV) vehicles.

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6   Reductions are relative to current federal EPA new engine emission standards. This rule does not require additional PM reductions but includes anti-backsliding provisions to ensure that PM emissions do not increase compared with engines designed to meet current federal standards.

7   The baseline ZEV sales assumptions are consistent with projections in the Energy Information Administration's Annual Energy Outlook 2021.

To evaluate climate impacts, the analysis estimated changes in all combustion related GHGs, including carbon dioxide (CO_2), methane (CH_4), and nitrous oxide (N_2O). To evaluate air quality impacts, the analysis estimated changes in total nitrogen oxide (NOx) and particulate matter (PM) emissions and resulting changes in ambient air quality and health metrics such as premature deaths, hospital visits, and lost workdays.

The economic analysis estimated the change in annual M/HD fleet-wide spending on vehicle purchase, charging/fueling infrastructure to support ZEVs, vehicle fuel, and vehicle and infrastructure maintenance under each scenario. Currently ZEVs are more expensive to purchase than equivalent gasoline and diesel vehicles, but they have lower fuel and maintenance costs. Over time the incremental purchase cost of ZEVs is also projected to fall. Technologies required to meet the more stringent NOx standards of the NOx Omnibus Rule are also projected to increase purchase costs for compliant vehicles.

On the basis of estimated changes in fleet spending, the analysis estimated the macroeconomic effects of each scenario on national jobs, wages, and gross domestic product (GDP).

| Figure 1 | Annual Zero-Emission Vehicle Sales in Clean Truck Policy Scenarios |
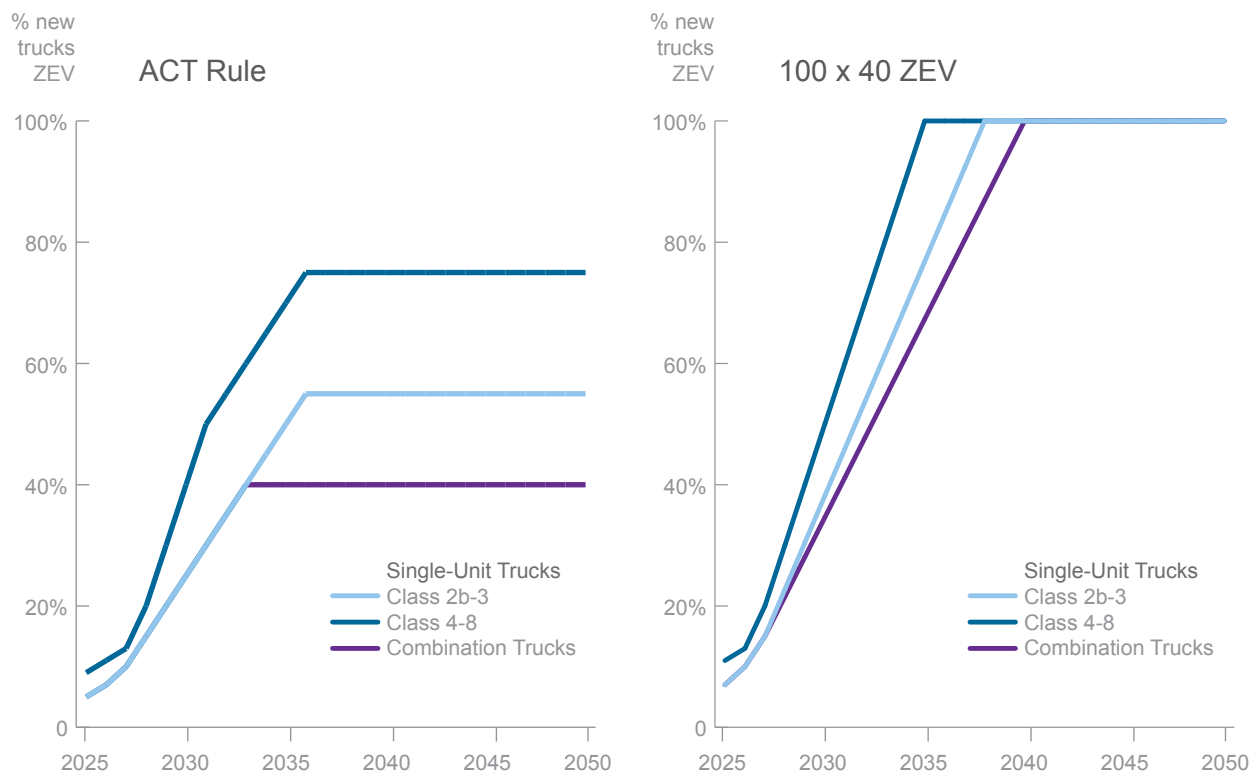
The analysis also estimated the impact of each scenario on New Jersey's electric utilities, including the total statewide change in power demand (kW) and energy consumption (kWh) for M/HD EV charging, as well as the additional revenue and net revenue that would be received by the state's electric utilities for providing this power. On the basis of projected utility net revenue, the analysis estimates the potential effect on state electricity rates for residential and commercial customers.

In addition, the analysis estimated the total number of vehicle chargers that will be required to support the increase in M/HD EVs under each scenario—both depot-based chargers and shared public chargers—compared with the existing charging network in the state.

For a full description of the modeling approach and sources of assumptions used for this analysis, see the report: *Clean Trucks Analysis: Costs & Benefits of State-Level Policies to Require No- and Low-Emission Trucks, Technical Report—Methodologies and Assumptions*, May 2021 (https://mjbradley.com/clean-trucks-analysis).

The New Jersey electric grid mix and energy cost assumptions used can also be found in the Appendix to this report.
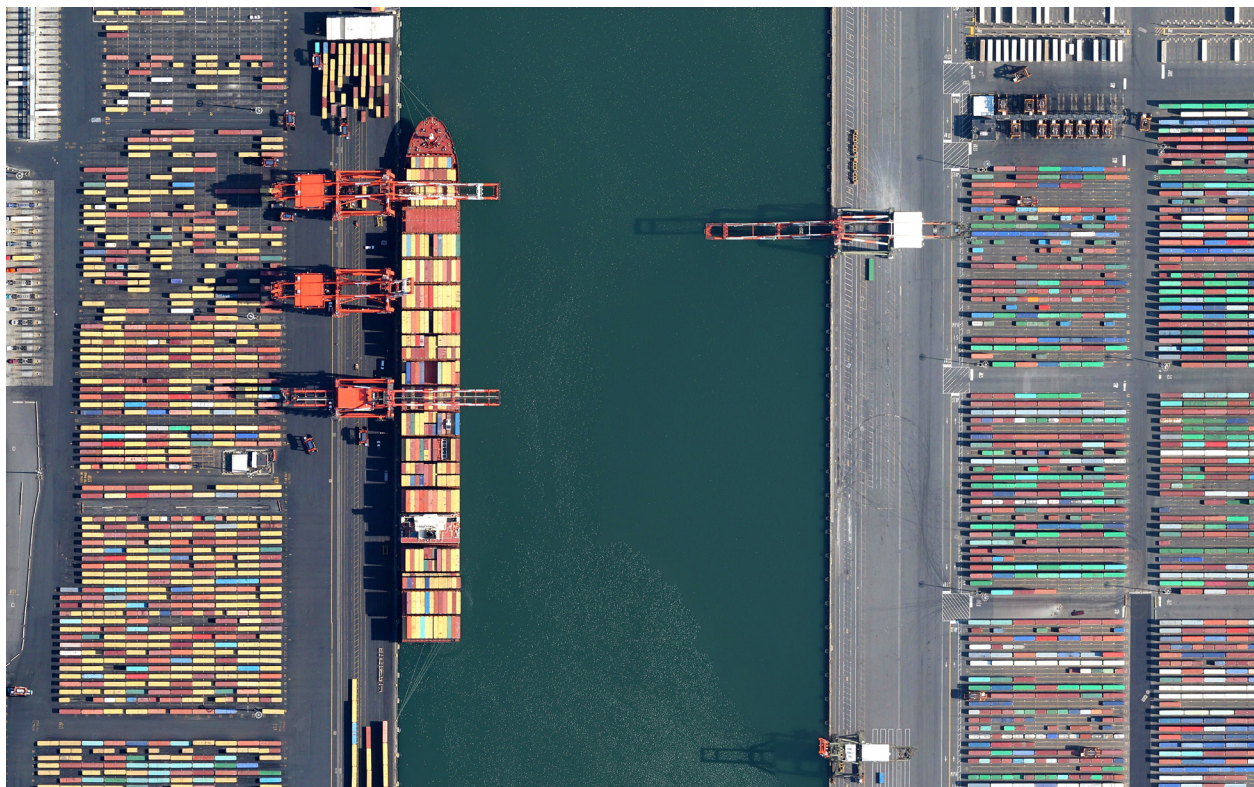
New Jersey Results

The sections below detail the results of the New Jersey Clean Trucks analysis, beginning with a description of the current New Jersey M/HDV fleet and the projected fleet under each modeled policy scenario. This is followed by a summary of the environmental and public health benefits of each scenario and the economic impacts of the modeled fleet transitions.

New Jersey M/HD Vehicle Fleet

Table 1 summarizes the current M/HD fleet in New Jersey State, broken down by the four major vehicle types used to frame the Clean Trucks analysis.

Table 1	Current New Jersey M/HD Fleet

Vehicle Type	No. of Vehicles	Annual VMT (billion miles)	Annual Fuel (million gallons)
Heavy-Duty Pickup and Van Class 2b	194,358	2.19	117
Bus Class 3–8	8,643	0.16	20
Single-Unit Work and Freight Truck Class 3–8	194,512	2.39	294
Combination Truck Class 7–8	25,334	1.52	223
TOTAL	**422,847**	**6.25**	**653**

Approximately 46 percent of the in-use M/HD fleet are Class 2b vehicles (8,500–10,000 in gross vehicle weight rating, GVWR), which are mostly heavy-duty pickup trucks and vans.[8] These vehicles account for 35 percent of annual M/HD miles and 18 percent of annual fuel use. Approximately 2 percent of the fleet are buses, which account for 2 percent of annual VMT and 3 percent of annual fuel use. This includes relatively small shuttle buses (class 3–5) as well as school buses, transit buses, and intercity/charter coach buses.[9] Forty six percent of the fleet are single-unit freight and work trucks, which account for 38 percent of annual VMT and 45 percent of annual fuel use. These vehicles come in a wide variety of sizes (Class 3–8) and have a wide variety of uses, from vans and box trucks used to deliver freight, to sanitation and construction trucks, to boom-equipped utility trucks. Only 6 percent of the fleet are combination truck-tractors, but these vehicles account for 24 percent of annual VMT and 34 percent of annual fuel use, since approximately two-thirds of these vehicles are used primarily for long-distance freight hauling and typically log many more daily and annual miles than other M/HD vehicles.

Today less than 1 percent of the national M/HD fleet is powered by electricity or alternative fuels (natural gas and propane). Approximately 64 percent of the fleet have diesel engines and 36 percent use gasoline.[10] The largest Class 7 and 8 vehicles are almost all diesel, while almost 50 percent of the smaller Class 2b–5 trucks have gasoline engines, with most of the remainder diesel.

Figure 2 summarizes the modeled turnover of the New Jersey in-use fleet to zero-emission and low-NOx trucks under the three Clean Truck policy scenarios. Fleet turnover to new trucks is based on historical average turnover rates and projected fleet growth rates, along with the new vehicle ZEV purchase percentages shown in Figure 1. Approximately 6.1 percent of existing Class 2b trucks and 4.7 percent of Class 3–8 trucks and buses are retired each year and replaced with new vehicles.[11] The ACT + NOx Omnibus scenario and the 100 x 40 ZEV + Clean Grid scenario further assume that all new vehicles purchased in 2024 and later years that are not ZEV will have low-NOx engines compliant with the NOx Omnibus standards.

As shown, under the ACT Rule policy scenario, 34 percent of the in-use M/HD fleet will turn over to ZEV by 2040, and 59 percent are ZEV by 2050; all of these ZEVs are assumed to be electric vehicles. Under the ACT + NOx Omnibus policy scenario, the same percentage of the fleet turns over to ZEV, but the remaining internal combustion engine vehicles in the fleet turn over to low-NOx engines by 2044. Under the 100 x 40 ZEV + Clean Grid policy scenario, 52 percent of the in-use fleet turns over to ZEV by 2040 and 96 percent do so by 2050. This scenario assumes that new ZEVs will include both EV and fuel cell vehicles powered by hydrogen. In 2050, 7 percent of in-use ZEVs are assumed to be FCV and 93 percent are EV.

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8   A very small percentage of these vehicles are large SUVs.

9   Note that the ACT Rule does not include ZEV requirements for transit buses, as these vehicles are covered by a separate Innovative Clean Transit regulation in California.

10   These figures are based on state registration data collected by IHS Markit.

11   This is a long-term average. Actual annual turnover is highly correlated to economic conditions and can vary widely from year to year.

EV (battery electric vehicle); FC (fuel cell vehicle); LNOx ICE (low-NOx internal combustion engine vehicle); ICE (conventional internal combustion engine vehicle)

Changes in Fleet Fuel Use

Under all modeled Clean Truck policy scenarios, a significant portion of the New Jersey M/HD fleet is assumed to turn over to EV and FCV trucks and buses. This will result in replacement of petroleum fuels—primarily gasoline and diesel fuel—with electricity and hydrogen.[12]

Under the baseline scenario, total petroleum fuel use by the New Jersey M/HD fleet in 2050 is projected to be 510 million gallons. Under the ACT Rule policy scenario, petroleum fuel use in 2050 falls to an estimated 293 million gallons (–43 percent), and cumulative reductions in diesel and gasoline use by the M/HD fleet total 2.7 billion gallons between 2020 and 2050. This petroleum fuel is replaced by 39.3 million megawatt-hours (MWh) of electricity between 2020 and 2050. Electricity use for M/HD EV charging in 2050 is estimated to be 3.4 million MWh, a 4 percent increase to estimated baseline electricity use by New Jersey residential and commercial customers that year (77.8 million MWh).

Adding the NOx Omnibus Rule to the ACT Rule does not result in additional reductions in petroleum fuel use.

Under the baseline scenario, total petroleum fuel use by the New Jersey M/HD fleet in 2050 is projected to be 510 million gallons. Under the ACT Rule policy scenario, petroleum fuel use in 2050 falls to an estimated 242 million gallons (-53 percent), and cumulative reductions in diesel and gasoline use by the M/HD fleet total 3.4 billion gallons between 2020 and 2050. This petroleum fuel is replaced by 53.9 million megawatt-hours (MWh) of electricity between 2020 and 2050. Electricity use for M/HD EV charging in 2050 is estimated to be 4.6 million MWh, a 6 percent increase to estimated baseline electricity use by New Jersey residential and commercial customers that year (77.8 million MWh).

Public Health and the Environment

The modeled Clean Trucks policy scenarios produce significant reductions in NOx, PM, and GHG emissions from the M/HD fleet, even after accounting for the emissions from producing the electricity and hydrogen needed to power ZEVs. NOx and PM reductions will improve air quality resulting in public health benefits from reduced mortality and hospital visits.

Air Quality Impacts

Figures 3 and 4 show estimated annual M/HD fleet NOx and PM emissions, respectively, under the baseline scenario and the modeled Clean Truck policy scenarios. Under the baseline scenario, annual M/HD fleet NOx emissions are projected to fall by 50 percent and annual fleet PM emissions are projected to fall 75 percent through 2040 and 2045, respectively, as the current fleet turns over to new gasoline and diesel trucks with cleaner engines that meet more stringent EPA new engine emissions standards. In later years baseline annual NOx and PM emissions are then projected to start rising again as annual fleet VMT continues to grow.

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12   A small number of M/HD trucks and buses in New Jersey currently use natural gas.

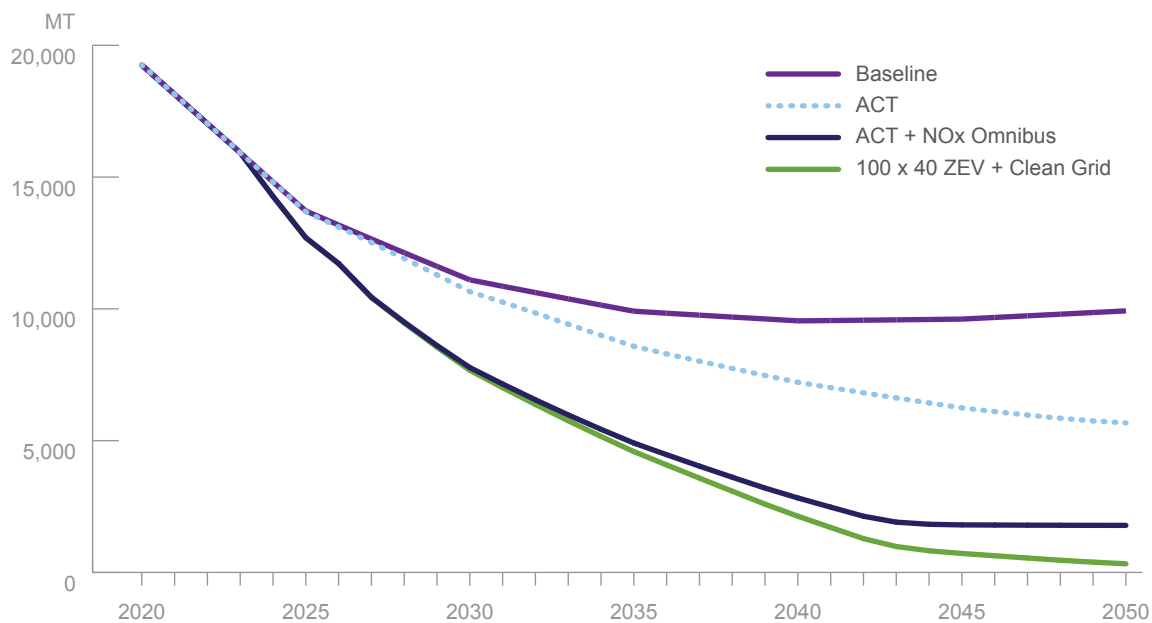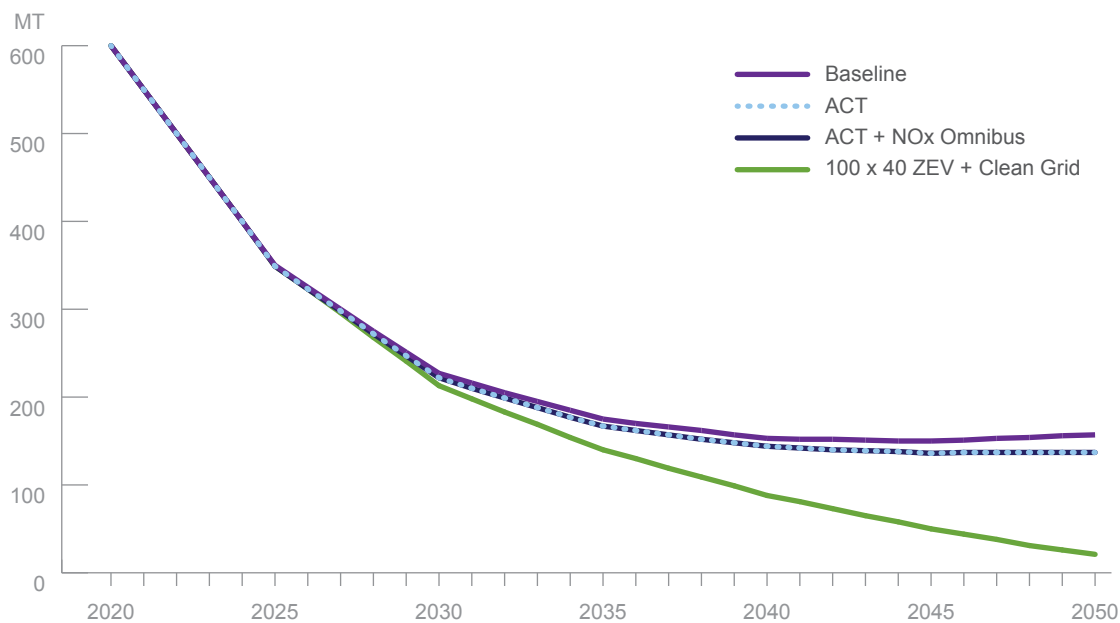Figure 3

Projected M/HD Fleet NOx Emissions

Legend:
- Baseline
- ACT
- ACT + NOx Omnibus
- 100 x 40 ZEV + Clean Grid

Figure 4

Projected M/HD Fleet PM Emissions

Legend:
- Baseline
- ACT
- ACT + NOx Omnibus
- 100 x 40 ZEV + Clean Grid

Compared with the baseline, by 2050 the ACT rule is estimated to reduce annual fleet NOx and PM emissions by 43 percent and 13 percent, respectively, as diesel and gasoline trucks are replaced with electric vehicles. Adding the NOx Omnibus Rule will further reduce annual fleet NOx emissions due to turnover of the diesel and gasoline portion of the fleet to new vehicles with low-NOx engines; by 2050 annual NOx emissions are projected to be 82 percent lower than under the baseline if both the ACT and NOx Omnibus Rules are implemented.

The 100 x 40 ZEV + Clean Grid scenario has the lowest fleet emissions due to replacement of virtually all gasoline and diesel trucks and buses with EVs and FCVs by 2050, when annual NOx and PM emissions are estimated to be 97 percent and 86 percent lower, respectively, than baseline emissions.

Over the next 30 years, cumulative NOx and PM emission reductions from the ACT Rule (compared with the baseline scenario) total 50,200 metric tons (MT) and 245 MT, respectively. Additional cumulative NOx reductions from the NOx Omnibus Rule are estimated at 94,000 MT over the same time. Cumulative NOx and PM emission reductions from the 100 x 40 ZEV + Clean Grid scenario (compared with the baseline) are projected to total 160,000 MT and 1,500 MT, respectively.

Public Health Benefits

The reduced annual NOx and PM emissions under the Clean Truck policy scenarios will reduce ambient particulate levels in the air, which will reduce the negative health effects on New Jersey residents breathing in these airborne particles.[13] Estimated public health impacts include reductions in premature mortality and fewer hospital admissions and emergency room visits for asthma. There will also be reduced cases of acute bronchitis, exacerbated asthma, and other respiratory symptoms, and fewer restricted activity days and lost workdays. Cumulative estimated reductions in these health outcomes in New Jersey under the modeled Clean Truck policy scenarios are shown in Table 2; these benefits were estimated using the U.S. Environmental Protection Agency's CO-Benefits Risk Assessment (COBRA) Health Impacts Screening and Mapping Tool.

Table 2	Cumulative Public Health Benefits of Clean Truck Policy Scenarios, 2020–2050		
Health Metric	**ACT Rule**	**ACT + NOx Omnibus**	**100 x 40 ZEV + Clean Grid**
Avoided Premature Deaths	85	228	303
Avoided Hospital Visits[a]	91	246	325
Avoided Minor Cases[b]	50,095	135,770	181,409
Monetized Value, 2020$ (millions)	$994	$2,662	$3,543

a   Includes hospital admissions and emergency room visits.

b   Includes reduced cases of acute bronchitis, exacerbated asthma, and other respiratory symptoms, and reduced restricted activity days and lost workdays.

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13   PM is directly emitted to the atmosphere from combustion sources as solid particles. NOx is emitted from combustion sources as a gas but contributes to the formation of secondary particles via chemical reactions in the atmosphere. Both direct and secondary particles have negative health effects when taken into the lungs.

The monetized value of cumulative public health benefits from the ACT Rule over the next 30 years totals more than $994 million. Adding the NOx Omnibus Rule would increase the monetized value of cumulative net public health benefits to nearly $2.7 billion. The monetized value of cumulative public health benefits under the 100 x 40 ZEV + Clean Grid policy scenario totals $3.5 billion through 2050.

Climate Benefits

Figure 5 illustrates estimated annual M/HD fleet GHG emissions under the baseline scenario and the modeled Clean Truck policy scenarios. As shown, under the baseline scenario annual M/HD fleet GHG emissions are projected to fall by 21 percent through 2050 as the current fleet turns over to new, more efficient gasoline and diesel trucks that meet more stringent EPA new engine and vehicle emission standards.

Compared with the baseline, by 2050 the ACT rule is estimated to further reduce annual fleet GHG emissions by 25 percent, as diesel and gasoline trucks are replaced with electric vehicles; adding the NOx Omnibus Rule does not produce additional fleet GHG emissions beyond those achieved by the ACT Rule.

The 100 x 40 ZEV + Clean Grid scenario has the lowest fleet emissions due to replacement of virtually all gasoline and diesel trucks and buses with EV and FCV by 2050, when annual fleet GHG emissions are estimated to be 82 percent lower than baseline emissions.

Figure 5	Projected M/HD Fleet GHG Emissions
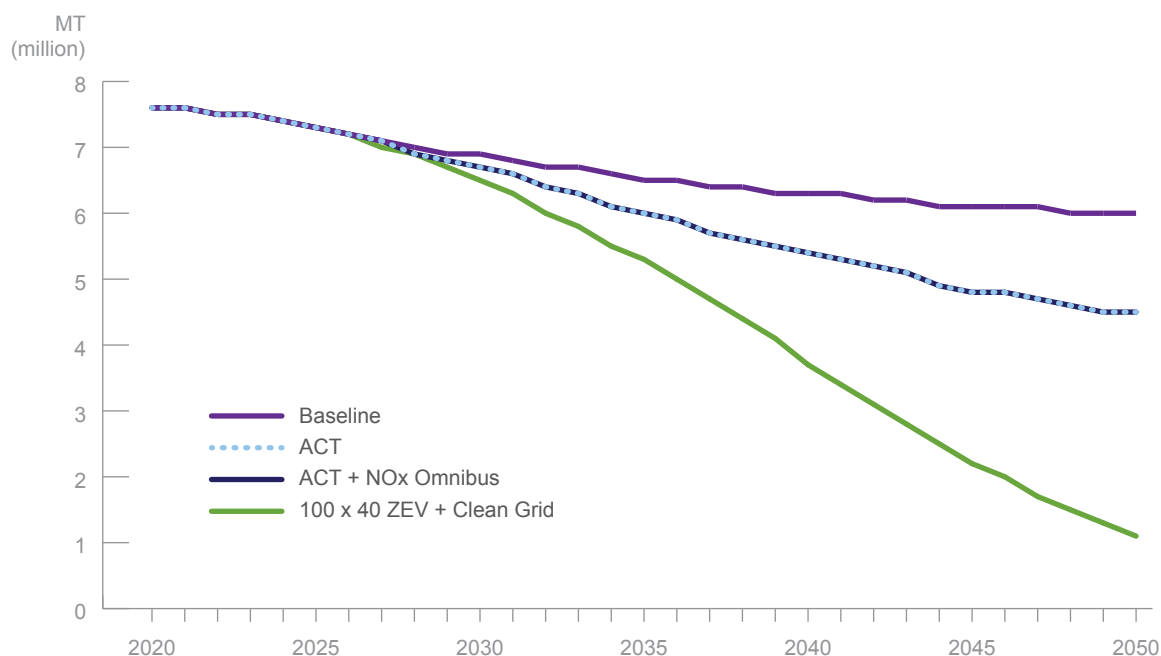
Over the next 30 years, cumulative GHG emission reductions from the ACT Rule (compared with the baseline scenario) total 18.9 million MT. Cumulative GHG emission reductions from the 100 x 40 ZEV + Clean Grid scenario (compared with the baseline) are projected to total 54.8 million MT. These estimates of GHG reductions from each policy scenario account for reductions in petroleum fuel use (gasoline, diesel fuel) by the M/HD fleet as well as increased emissions from electricity and hydrogen production to fuel the EVs and FCVs that will replace gasoline and diesel trucks and buses.

Using the social cost of greenhouse gases as estimated by the federal government's Interagency Working Group, these estimated cumulative GHG reductions have a monetized value of $5.1 billion for the ACT Rule policy scenario and $10.3 billion for the 100 x 40 ZEV + Clean Grid policy scenario.[14] The social value of GHG reductions represents potential societal cost savings from avoiding the negative effects of climate change, if GHG emissions are reduced enough to keep long-term warming below 2 degrees Celsius from preindustrial levels.[15]

The assumed New Jersey grid mix for electricity production each year is shown in the Appendix. For the baseline, ACT Rule, and ACT+ NOx Omnibus scenarios, this analysis conservatively uses a business-as-usual (BAU) grid mix, while the 100 x 40 ZEV + Clean Grid scenario assumes a "decarbonized" grid mix. In 2020 the BAU grid mix is 2.6 percent coal-fired generation, 53 percent natural gas–fired generation, and 44.4 percent "zero-emitting" generation sources.[16] By 2050 the zero-emitting portion of the BAU grid mix increases to 49.2 percent while the coal portion remains at 2.6 percent and natural gas falls to 48.2 percent. Considering just renewable resources, the percentages are 25 percent in 2030, 28 percent in 2040, and 31 percent in 2050, with the remainder of zero-emitting sources nuclear.

Under the 100 x 40 ZEV + Clean Grid scenario, zero-emitting generation increases to 85.7 percent in 2030, 94.7 percent in 2040, and 99.3 percent in 2050. Considering just renewable resources, the percentages are 33 percent in 2030, 43 percent in 2040, and 54 percent in 2050. It is noted that additional state policies, such as Renewable Portfolio Standards, could potentially increase the renewable percentages even higher, but these were not considered in this analysis.

Economic Impacts

This section summarizes projected economic impacts of the modeled Clean Truck policy scenarios, including changes in annual operating costs for New Jersey fleets; impacts to New Jersey electric utilities and their customers; net societal benefits; and macroeconomic effects on jobs, wages, and gross domestic product from the transition to low-NOx and zero-emission trucks and buses. This section also estimates the required public and private investment in electric vehicle charging infrastructure to support the electric M/HD fleet under each scenario.

Costs and Benefits to Fleets

For all the modeled Clean Truck policy scenarios, this analysis estimated annual incremental costs associated with purchase and use of M/HD ZEVs compared with baseline conventional vehicles with combustion engines that operate on petroleum fuels (gasoline, diesel). These costs include the incremental purchase cost of the new ZEVs added each year (instead of new combustion vehicles), the cost of installing the charging and hydrogen fueling infrastructure required by these new ZEVs, and net fuel and maintenance costs for all ZEVs in the fleet, both those newly purchased each year and those purchased in prior years and still in use.

Net fuel costs include reductions in purchases of diesel fuel and gasoline (due to fewer combustion vehicles), offset by the increased purchase of electricity and hydrogen to power ZEVs. Net maintenance costs include net savings in annual vehicle maintenance for the ZEVs in the fleet compared with combustion vehicles, offset by annual costs to maintain the charging and hydrogen fueling infrastructure needed to support in-use ZEVs.

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14   For the social cost values used, see ERM, *Clean Trucks Analysis: Costs & Benefits of State-Level Policies to Require No- and Low-Emission Trucks, Technical Report—Methodologies & Assumptions*, May 2021, https://mjbradley.com/clean-trucks-analysis.

15   The Interagency Working Group developed GHG social cost estimates using a range of discount rates. These values are based on the 95th percentile results using a 3 percent discount rate, which is in the middle of the range of estimated values. The monetized value of cumulative GHG reductions under each policy scenario would be 72 percent lower if using the lowest published social cost values, and three times greater if using the highest published values.

16   For this analysis, coal-fired generation includes oil and biomass. Zero-emitting sources include nuclear and renewable sources such as wind, solar, and hydropower.
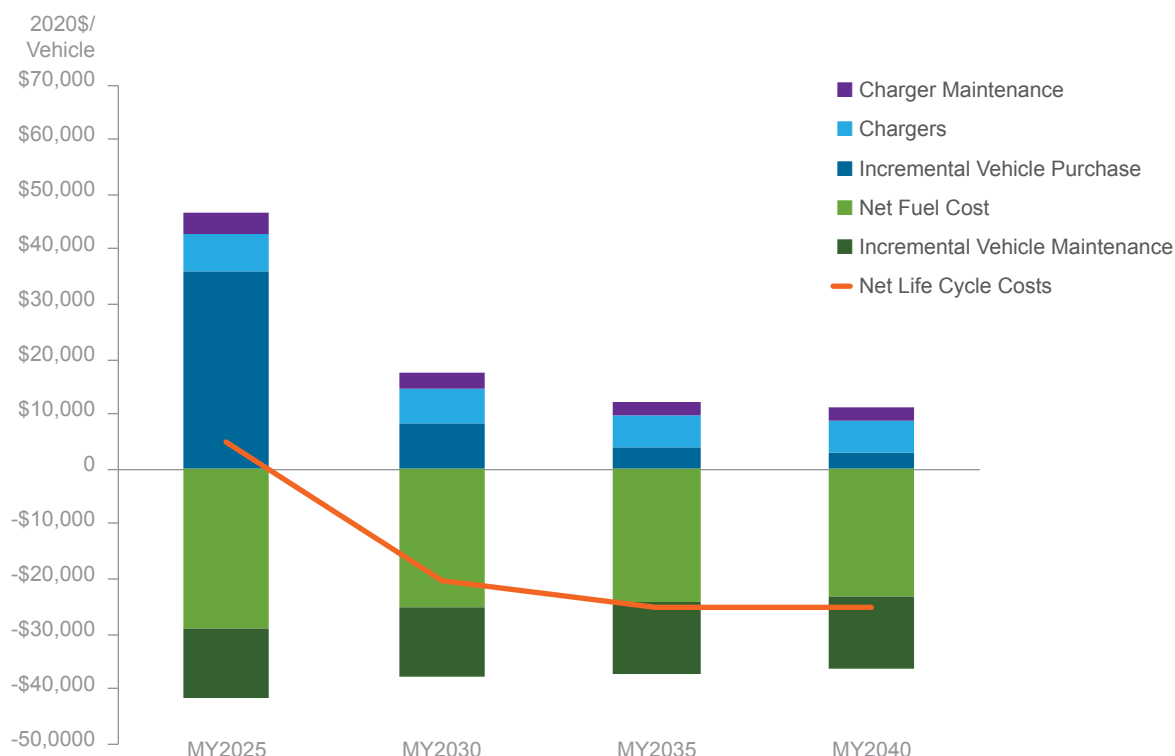
Figure 6 shows projected average lifetime incremental costs for new ZEVs purchased in New Jersey compared with lifetime costs for combustion vehicles purchased in the same model year; the bars show fleet average values for all Class 2b–8 ZEVs purchased each year under the 100 x 40 ZEV scenario. Incremental fuel and maintenance costs are discounted lifetime costs, assuming 21-year vehicle life, and 6 percent annual discount rate. Vehicle financing, which is often used by fleets when purchasing vehicles, was not considered in this analysis.

As shown, the average M/HD ZEV in New Jersey is projected to produce over $36,000 in discounted fuel and maintenance cost savings over its lifetime. For ZEVs purchased in the very near term, this savings may not be enough to offset the projected incremental cost of vehicle purchase and fueling infrastructure for some ZEVs, resulting in net increased lifetime costs compared with those of combustion vehicles. However, by 2030 incremental ZEV purchase costs are projected to fall significantly, such that the average ZEV will reach lifetime cost parity with combustion vehicles, when discounted lifetime fuel and maintenance savings are considered. By 2040, the average ZEV purchased that year is projected to produce over $25,000 in discounted lifetime net savings (2020$) compared with the costs of an equivalent combustion vehicle.

It is important to reiterate that the values in Figure 6 are fleet average values, which mask a significant amount of variability across vehicle types and among different fleets of the same vehicle type. Also note that the utility impact analysis (in the next section) indicates that the cost of providing power to charge M/HD EVs is lower than expected utility revenue under current rate structures. This suggests that New Jersey could consider changes to rates that would not only be fairer for fleets, but also lower electricity costs for M/HD EV charging, thus reducing net fleet operating costs further than estimated here. However, this would reduce the potential benefits that would accrue to other ratepayers from M/HD vehicle charging (see discussion below).

M/HD ZEVs in some fleets will likely achieve lifetime cost parity with combustion vehicles much earlier than 2030, while others may lag. In addition, this analysis, and the values shown in Figure 6, assume no government incentives for vehicle purchase or development of fueling infrastructure. If existing and potential incentives are considered, or policies such as improved electricity rates for fleets, then actual net costs to fleets will be lower, resulting in cost parity sooner.

Electric Utility Impacts

Current annual electricity sales to residential and commercial customers in New Jersey total 64.6 million MWh and are projected to grow to 77.8 million MWh in 2050.[17]

Under the ACT Rule policy scenario, additional annual electricity sales for M/HD EV charging are estimated to total 420,000 MWh in 2030, rising to 4.6 million MWh in 2050. This incremental load represents 0.6 percent and 6.7 percent of the total baseline electricity demand in 2030 and 2050, respectively. Incremental monthly peak charging demand under this scenario is estimated at 125 MW in 2030, rising to 1,600 MW in 2050.

Under the 100 x 40 ZEV policy scenario, incremental peak charging demand is estimated at 185 MW in 2030, rising to 2,570 MW in 2050, and annual incremental electricity sales are estimated to be 616,000 MWh in 2030, rising to 6.8 million MWh in 2050 (0.8 percent and 8.8 percent of baseline electricity demand, respectively).

This analysis estimated the revenue that New Jersey electric utilities would receive from these incremental electricity sales, the marginal generation and transmission costs of providing this power, and the net revenue that utilities would earn (net revenue = revenue – marginal cost). The estimated marginal cost includes costs associated with procuring the necessary additional peak generation and transmission capacity to serve the load ($/MW) as well as marginal generation and transmission energy costs ($/MWh).

Figure 7 summarizes estimated annual utility net revenue from M/HD EV charging under the modeled Clean Truck policy scenarios. Under the ACT Rule scenario, annual utility net revenue is projected to be $6.4 million in 2030, rising to $40.0 million in 2040 and $70 million in 2050. Under the 100 x 40 ZEV scenario, utility net revenue is projected to be $9.4 million in 2030, rising to $45.6 million in 2040 and $81 million in 2050.

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17   This growth assumption is from the EIA 2021 Annual Energy Outlook. It does not include sales to large industrial customers.

Figure 7   Projected Annual Utility Net Revenue From M/HD EV Charging
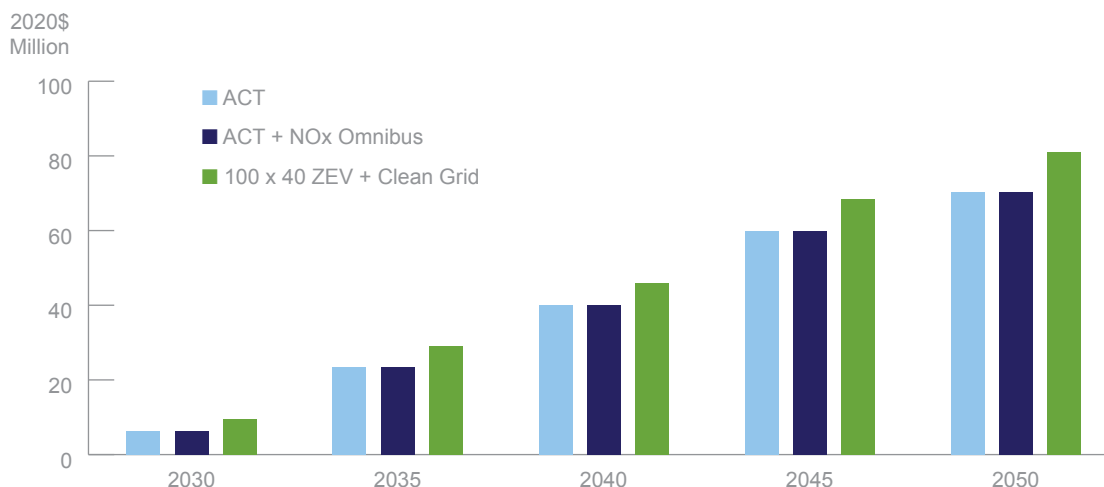
In general, a utility's costs to maintain its distribution infrastructure increase each year with inflation, and these costs are passed on to utility customers in accordance with rules established by the New York State Department of Public Service via periodic increases in residential and commercial electric rates. However, projected utility net revenue from increased electricity sales for M/HD EV charging would lower distribution rates ($/kWh), since fixed annual distribution system costs would be spread over a larger base of energy sales.

This analysis indicates that under the 100 x 40 ZEV scenario, by 2050 incremental utility net revenue from M/HD EV charging could potentially reduce average residential and commercial electricity rates in New Jersey by as much as 0.8 percent ($0.002/kWh in 2020$). This could save the average New Jersey household $16 per year and the average commercial customer $69 per year on their electricity bills (2020$).[18]

Jobs, Wages, and GDP

The transition from gasoline and diesel M/HD vehicles to ZEVs will have significant impacts on the U.S. economy, with substantial job gains in many industries (e.g., battery and electric component manufacturing, charging infrastructure construction, electricity generation), accompanied by fewer jobs in other industries (e.g., engine manufacturing, oil exploration and refining, gas stations, auto repair shops).

This analysis used the IMPLAN model to estimate these macroeconomic effects of the modeled New Jersey Clean Truck policy scenarios based on estimated changes in spending in various industries (relative to the baseline scenario). These estimates of spending changes by industry were developed from the fleet cost analysis. For example, under the modeled Clean Truck policy scenarios, more money will be spent to manufacture batteries and electric drive components for ZEVs, but less will be spent to manufacture gasoline and diesel engines, and transmissions. Similarly, less money will be spent by fleets to purchase petroleum fuels, but more will be spent to purchase electricity and hydrogen.

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18   Figures are based on average annual electricity use of 7,858 kWh per residential customer and 34,074 kWh per commercial customer in New Jersey.

The IMPLAN analysis also includes the effects of induced economic activity due to consumers having more money to spend, thanks to return of utility net revenue in the form of lower electric rates, and net fleet cost savings returned as lower shipping costs for goods, resulting in lower consumer prices for those goods.

The IMPLAN analysis was run at the national level, but assuming only the industry spending changes (from application of the policy scenarios) occurring due to M/HD vehicle purchase and use in New Jersey. Estimated national effects would be significantly greater if the modeled policy scenarios were applied to the entire U.S. M/HD fleet.

Table 3 offers a summary of estimated macroeconomic effects of the modeled Clean Truck scenarios on jobs, GDP, and wages.

Compared with the baseline scenario, both adoption of the ACT + NOx Omnibus policy scenario or adoption of the 100 x 40 ZEV + Clean Grid scenario in New Jersey will increase national net jobs through 2035, while there will be a net loss of jobs in 2045. The annual loss by 2045 is largely due to the reductions in spending on diesel fuel and decreases in the costs of M/HDV ZEVs over time, resulting in decreased spending and investments in the out years. Both scenarios increase annual GDP in all years. For both scenarios in all years, the average wages for new jobs added to the economy are almost twice as high as the average wages for jobs that are replaced. This is because the largest number of added jobs are in electrical component manufacturing and in construction of charging infrastructure, requiring many well-paid electricians and electrical engineers, while the largest job losses are in vehicle repair—due to lower maintenance required by ZEVs—as well as relatively low-paid retail workers at gas stations.

Table 3	Macroeconomic Effects of New Jersey Clean Truck Policy Scenarios			
	ACT + NOx Omnibus		**100 x 40 ZEV + Clean Grid**	
Metric	**2035**	**2045**	**2035**	**2045**
Net Change in Jobs	349	(627)	357	(1,548)
Net Change in GDP 2020$ (million)	$104	$98	$133	$77
Average Annual Compensation — Added Jobs	$95,975	$94,665	$96,447	$94,699
Average Annual Compensation — Replaced Jobs	$45,935	$48,593	$46,445	$49,433

Today many components used in electric and fuel cell vehicles—most notably batteries, but also many electric drivetrain components—are manufactured outside the United States and imported for final vehicle assembly. The percentage of imported content is higher for ZEV drivetrains today than for conventional drivetrains (gasoline and diesel engines, and transmissions. The scale of U.S. macroeconomic effects from the modeled Clean Truck policy scenarios will depend on how the nascent M/HD ZEV industry develops; for this analysis, ERM assumed that all incremental spending on ZEV batteries and electric drivetrain components would be in the United States, with no imported content. As such, the results summarized in Table 3 represent a high-end estimate of what is possible from the ZEV transition, with the right federal and state policy supports in place to incentivize development of U.S.-based ZEV component manufacturing. If vehicle manufacturers continue to rely primarily on imported batteries and electric drivetrain components, the net job and GDP gains will be lower than those summarized here.

This macroeconomic analysis only includes direct, indirect, and induced impacts from changes in M/HD vehicle manufacturing and use, and from consumer re-spending of net utility revenue and fleet cost savings

returned as lower prices for electricity and shipped goods. It does not include any effects on freight industry growth and investment due to lower operating costs, or any macroeconomic effects associated with the estimated climate and air quality (health) benefits of the modeled Clean Truck policy scenarios.

Required Public and Private Investments

On the basis of a detailed charging model that considers typical daily usage patterns for different vehicle types, this analysis assumes that most M/HD ZEVs in New Jersey will use overnight charging at their place of business, though about 10 percent will need to rely on a publicly accessible network of higher-power chargers.[19] The exception are combination trucks, 70 percent of which are assumed to require high-power public chargers since they are used primarily for long-haul freight operations.

Table 4 summarizes estimated charging infrastructure required to support M/HD electric trucks and buses under the Clean Truck policy scenarios.

Table 4	Projected Charging Infrastructure Required for Clean Truck Policy Scenarios

Metric		ACT Rule			100 x 40 ZEV		
		2035	2045	2050	2035	2045	2050
Cumulative Charge Ports	Depot	59,969	176,436	217,439	89,844	283,773	351,294
	Public 150 kW	791	2,311	2,879	1,159	3,591	4,491
	Public 500 kW	365	964	1,211	535	1,944	2,645
Cumulative Investment, 2020$ (million)	Depot	$298	$834	$1,108	$439	$1,341	$1,813
	Public	$176	$462	$611	$257	$839	$1,160

Depot chargers will need to be 10–50 kW per port depending on vehicle type. The smaller 150 kW public chargers are needed primarily to support single-unit freight trucks, while the higher-capacity 500 kW public chargers are needed mostly for combination trucks.

As of June 2021, there were 111 publicly accessible charging stations in the state of New Jersey with a total of 485 direct current fast-charging (DCFC) ports (>50 kW).[20] Almost 70 percent of these DCFC ports are Tesla superchargers that can be used only by Tesla owners. Statewide, there are only 136 DCFC ports fully available to any vehicle.

Under the ACT Rule policy scenario, New Jersey's fleet owners will have to invest an average of $44 million per year (2020$) between 2025 and 2050 to purchase and install depot-based charging infrastructure. The government and private investors will need to invest an average of $24 million per year over the same time period to build out a publicly accessible charging network across the state to serve the EV M/HD truck fleet.

Under the 100 x 40 ZEV scenario, fleet investments in depot charging infrastructure from 2025 to 2050 will need to increase to an average of $73 million per year, and public and private investments in the public charging network will need to rise to an average of $46 million per year.

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19   See the methodology report for a detailed discussion of M/HD EV charging needs.

20   These numbers are from the U.S. Department of Energy's Alternative Fuel Data Center public charger database.

Net Societal Benefits

The net societal benefits from the modeled New Jersey Clean Truck policy scenarios include the monetized value of public health and climate benefits, net cost savings for fleets, and net utility revenue from electricity sales for EV charging.

Figures 8–10 present projected annual net societal benefits under the ACT Rule, ACT + NOx Omnibus Rule, and 100 x 40 ZEV + Clean Grid scenarios, respectively. Under all three Clean Truck policy scenarios, near-term fleet costs are higher than fleet costs under the baseline.[21] However, after approximately 2030 all policy scenarios show annual net societal benefits, despite net fleet costs, due to growing utility net revenue in addition to public health and climate benefits. By 2035 under all three policy scenarios there is an annual net savings in fleet costs from operating ZEVs instead of diesel and gasoline trucks, and net societal benefits grow quickly.[22]

| Figure 8 | Projected Annual Net Societal Benefits From ACT Rule Policy Scenario |

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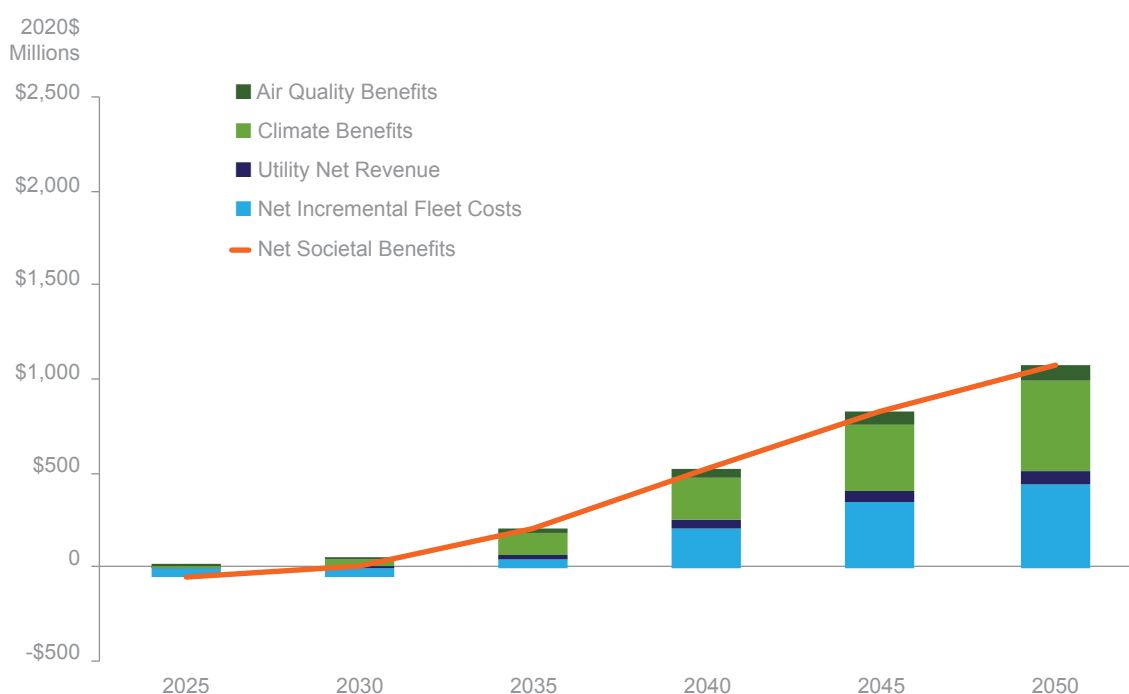
21   If an individual truck owner finances a vehicle, it would better equalize payments for increased vehicle price and fuel savings, resulting in a better balancing of cash flow. On a net fleet-wide basis, however, the cost of financing reduces total net fleet savings.

22   Note that fleet-wide annual net savings under the Clean Truck policy scenarios lag average ZEV life-cycle cost parity to combustion vehicles by about 5 years. This is because even after life-cycle cost parity is achieved, most ZEVs will still have higher up-front purchase costs (vehicle plus charger) than combustion vehicles; these higher costs are then paid back over the next few years via fuel and maintenance cost savings.

Figure 9   Projected Annual Net Societal Benefits From ACT + NOx Omnibus Policy Scenario
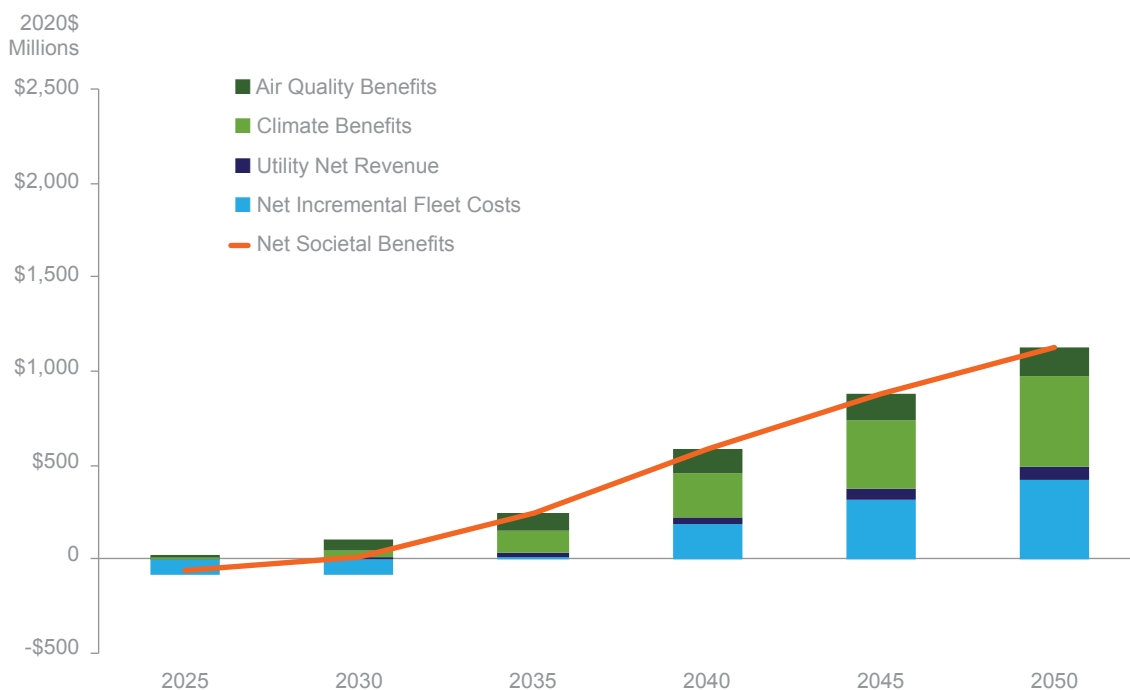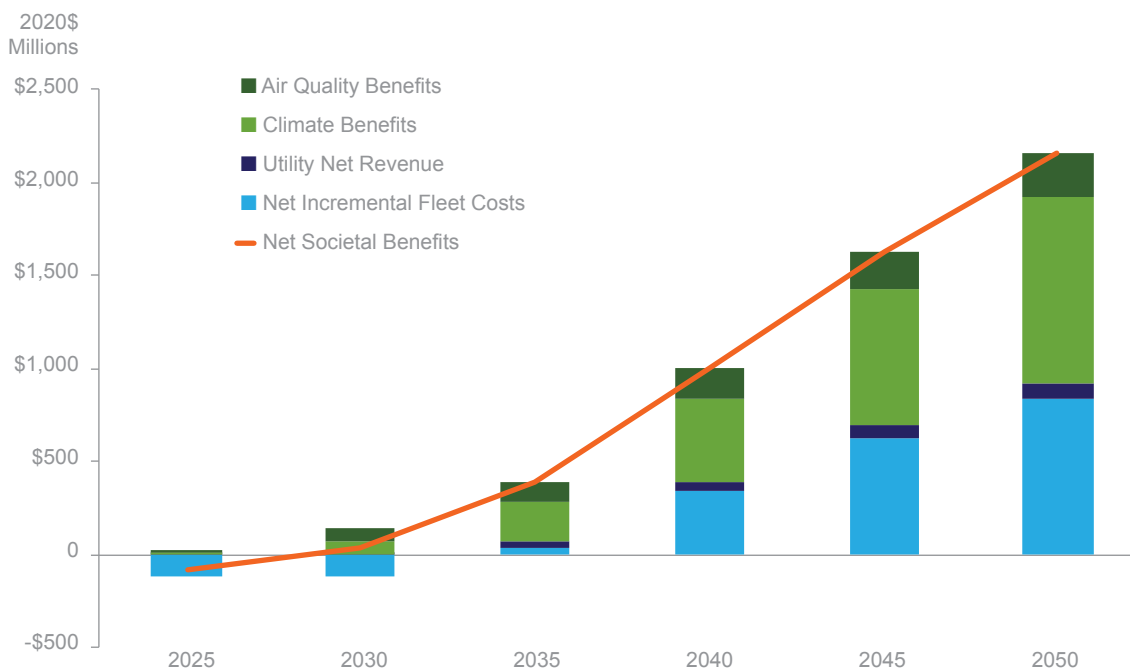
2020$ Millions

Legend:
- Air Quality Benefits
- Climate Benefits
- Utility Net Revenue
- Net Incremental Fleet Costs
- Net Societal Benefits

Figure 10   Projected Annual Net Societal Benefits From 100 x 40 ZEV + Clean Grid Policy Scenario

2020$ Millions

Legend:
- Air Quality Benefits
- Climate Benefits
- Utility Net Revenue
- Net Incremental Fleet Costs
- Net Societal Benefits

Under the ACT Rule scenario, by 2050 annual net societal benefits are estimated to be $1.1 billion, including $446 million in net fleet savings and $70 million in utility net revenue. Cumulative estimated societal net benefits under this scenario total $10.8 billion between 2020 and 2050.

Under the ACT + NOx Omnibus scenario, by 2050 annual net societal benefits are estimated to be $1.1 billion, including $419 million in net fleet savings and $70 million in utility net revenue. Cumulative estimated societal net benefits under this scenario total $11.6 billion between 2020 and 2050.

Under the 100 x 40 ZEV + Clean Grid scenario, by 2050 annual net societal benefits are estimated to be $2.1 billion, including $843 million in net fleet savings and $81 million in utility net revenue. Cumulative estimated societal net benefits under this scenario total $21.3 billion between 2020 and 2050.
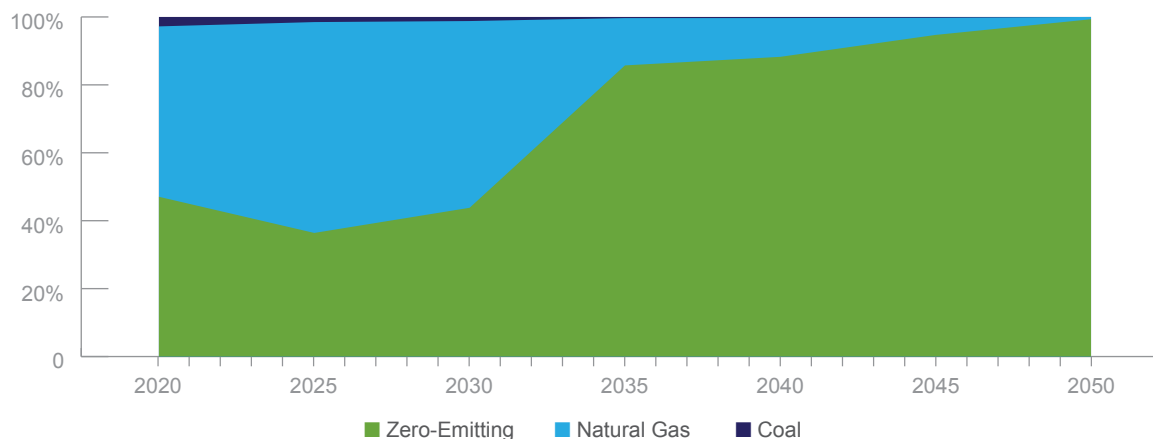
APPENDIX
New Jersey Grid and Energy Cost Assumptions

Figure A1	New Jersey Business as Usual Grid Mix Assumptions
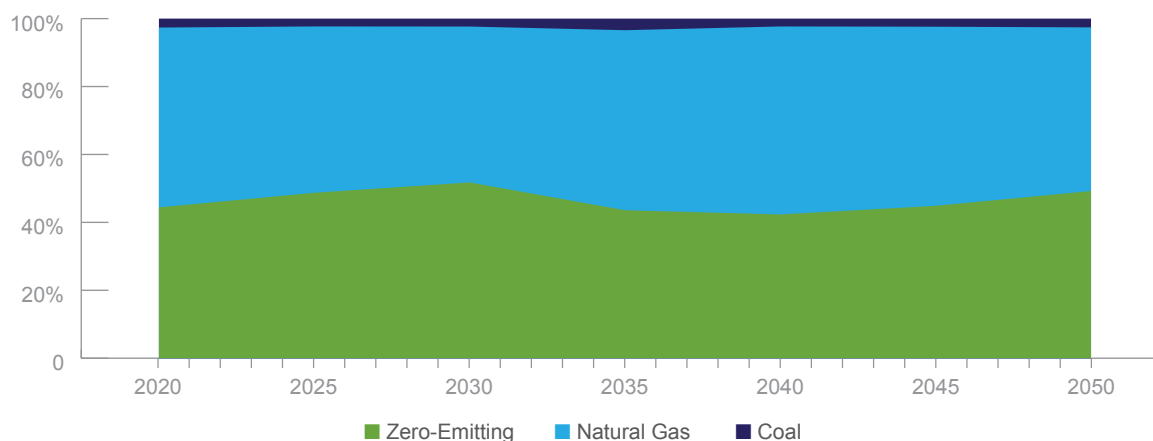
These business-as-usual grid mix assumptions were applied to the baseline, ACT Rule, and ACT + NOx Omnibus policy scenarios.

Figure A2	New Jersey Decarbonized Grid Mix Assumptions

These Decarbonized grid mix assumptions were applied to the 100 x 40 ZEV + Clean Grid policy scenario.

For simplicity, results from EPA's Integrated Planning Model for coal, oil, and biomass were combined under "coal," as noted in the accompanying methodology report. The zero-emitting category includes nuclear and renewable resources such as wind, solar, and hydropower. Analysis of new, state-specific electricity policies, such as from more stringent Renewable Portfolio Standards, was beyond the scope of this study but would be expected to increase the usage of these renewable resources.
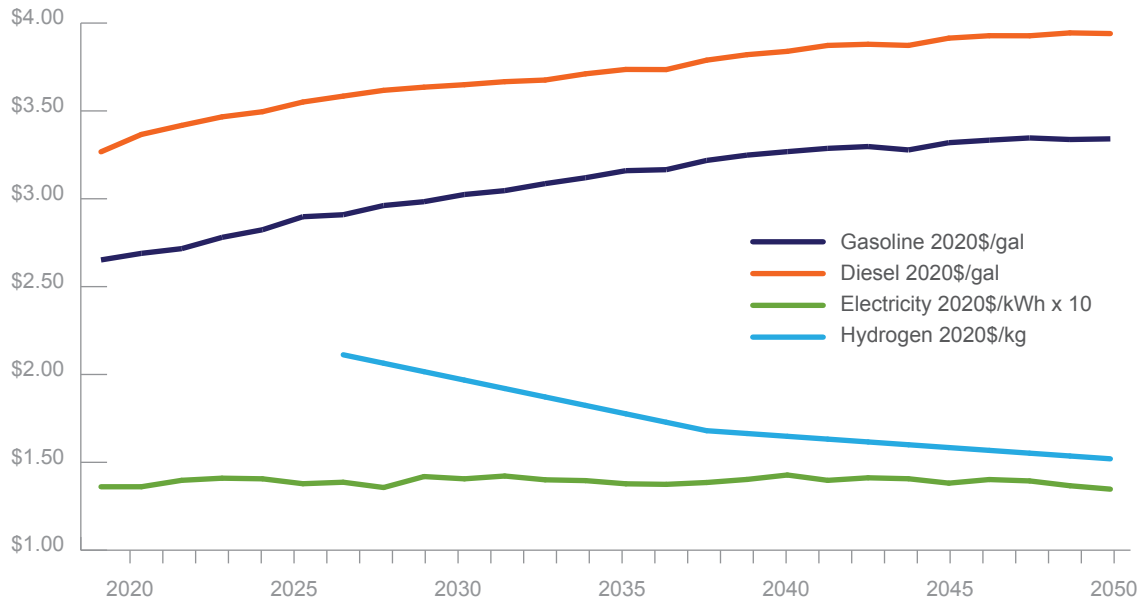
New Jersey Average Fuel Costs

Legend:
- Gasoline 2020$/gal
- Diesel 2020$/gal
- Electricity 2020$/kWh x 10
- Hydrogen 2020$/kg

Table A1 — M/HDV In-Use ZEVs Population

M/HDV In-Use ZEVs	2025	2030	2035	2040	2045	2050
Baseline	397	752	1,122	1,619	2,074	2,501
ACT	1,946	22,796	77,642	150,706	221,863	273,574
ACT + NOx OMN	1,946	22,796	77,642	150,706	221,863	273,574
100x40 ZEV + Clean Grid	2,497	33,299	114,071	233,366	355,336	441,671
Total M/HDV Fleet (ZEV + ICE)	434,816	440,918	447,178	453,599	460,187	466,949

Table A2 — Net Incremental Fleet Benefits

2020$	2025	2030	2035	2040	2045	2050
ACT	($51)	($47)	$41	$210	$344	$446
ACT + NOx OMN	($82)	($91)	$9	$183	$318	$419
100x40 ZEV + Clean Grid	($107)	($107)	$45	$342	$624	$843

Table A3   Average New Jersey Household and Commercial Customer Electric Bill Savings in 2050

2020$	Household	Commercial Customer
ACT	$14	$60
ACT + NOx OMN	$14	$60
100x40 ZEV + Clean Grid	$26	$69