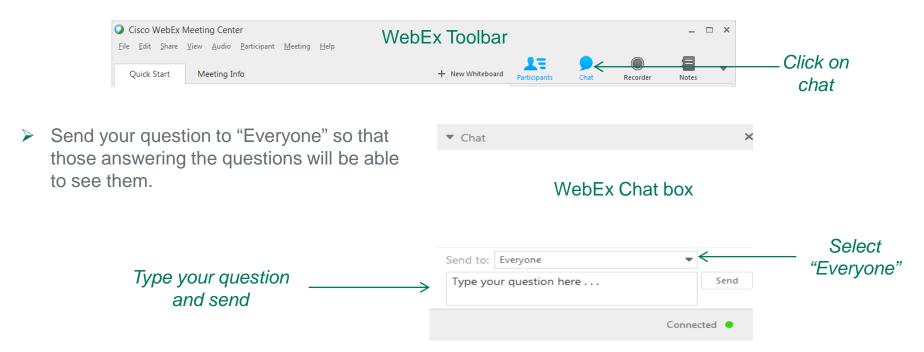
ERM Webinar: Climate-related Financial Disclosures

Part of ERM's 2018 Sustainability Means Business Webinar Series



Welcome

- This presentation will be recorded and all who registered will receive a followup email containing a link to the presentation within a week.
- Participants can ask questions throughout the presentation using the WebEx chat function and they will be answered during the last 15 minutes of the webinar in the order that they were received.





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2018 ERM Webinar Series

Climaterelated Financial Disclosures (today) Valuing Corporate Impacts on the Environment and Society (May)

Maximizing the Value of Assurance (July)

Emerging Disclosure Trends (Sept) Supply Chain Engagement (Nov)





Today's Speakers



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Presentation Overview

- Turning Point: What is Driving the Change?
- 02 TCFD Overview
- O3 Climate Financial Risk Approach
- (04) Q&A



Turning Point: What is Driving the Change?



Financial Stability Issue...





Finance Sector Driven Initiative

The imperative for companies to assess transition risks and opportunities continues to grow.

- **G20 Financial Stability Board** bringing transition risks into financial 'mainstream' with TCFD
- Major stock exchanges already integrating TCFD recommendations into reporting guidelines
- S&P, Moody's and former chair of the US SEC supported TCFD, the London Stock Exchange has already endorsed its recommendations
- So have the world's largest insurance business
 AXA and world's largest asset manager Blackrock
- Climate-related shareholder resolutions have been filed at many energy company AGMs
- Integrated with numerous sustainability disclosures -CDP, DJSI, PRI, etc.



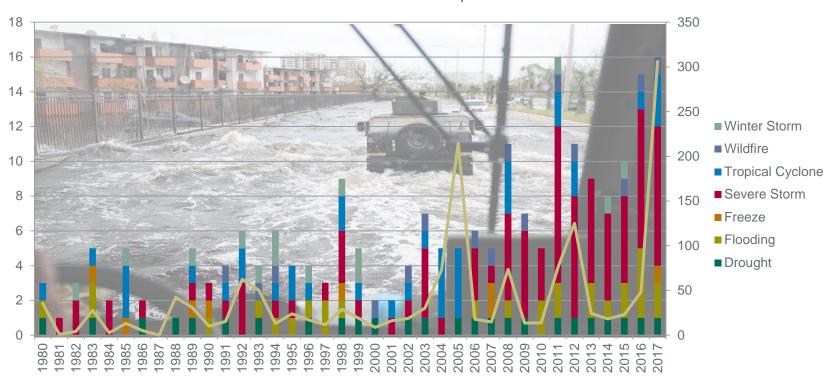
62 shareholder resolutions filed already in 2018 on everything from conducting GHG emissions inventories to evaluating 2 degree scenarios

Climate change is the number 1 topic shareholder resolutions are being filed on



TCFD Focus is Transition & Physical Risk

US Weather/Climate Related Impacts

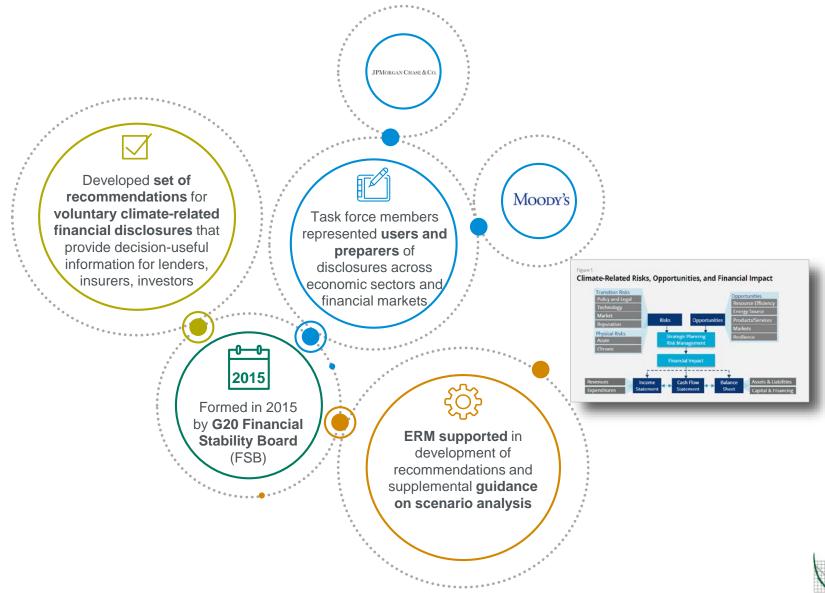




TCFD Overview



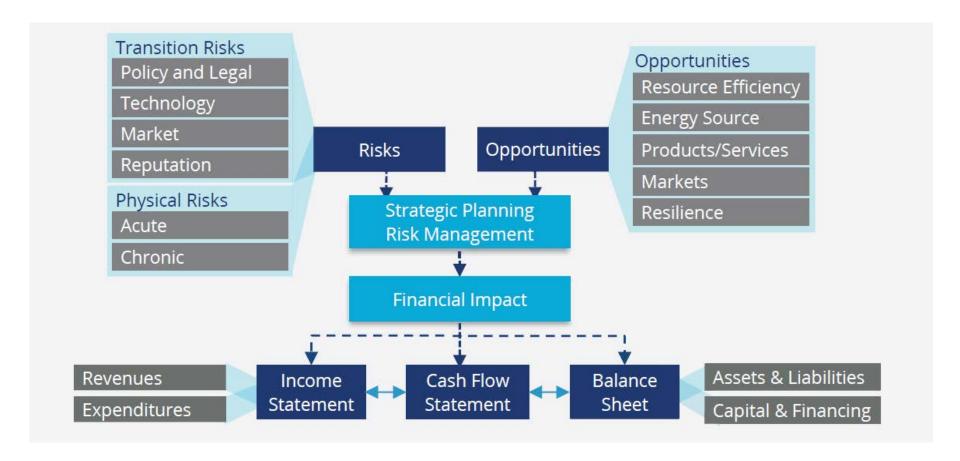
TCFD Overview





Climate-related Risks & Opportunities

In the eyes of the TCFD...





Climate Financial Risk Approach

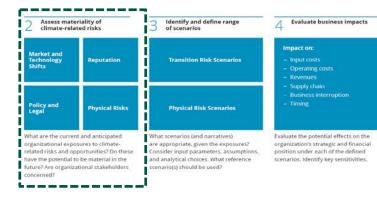


How do you respond?

The Task Force gratefully acknowledges the research, work and assistance of Charles Allison, James Stacey, Lee Solsbery and Adam Peirce of the consultancy ERM (www.erm.com) in the preparation of this Supplement.



Materiality of Climate Risks





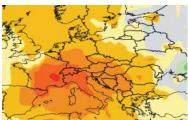
Use the results to identify applicable, realistic decisions to manage the identified risks and opportunities. What adjustments to strategic/financial plans would be needed?



Climate Risk & Opportunity - Business Impacts



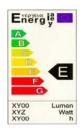
Supply chains disrupted. "Thailand floods result in loss of 150,000 units of production and 18% (\$200m) fall in quarterly profits at Toyota" (FT)



Assets impaired. "French authorities forced to shut down nuclear power plants as heatwave raised river temperature and reduced flow." (UNEP)



Compliance burden is rising. "Already 40 countries require GHG reporting. 35 countries and more than 20 states or cities have carbon tax or trading schemes. (World Bank)



Products banned.

"Phased ban on the sale of incandescent lightbulbs is completed following EU directive to reduce energy use of lighting." (Europa)



Markets eroded. "Peabody is the 50th coal company to file for bankruptcy since 2012 and a startling example of the industry's failure to anticipate how future markets might be limited by tighter environmental regulations." (Forbes)



Brands tarnished. "VW warned of consumer backlash over CO2. Some analysts say understatement of CO2 emissions could hurt car sales more than scandal over diesel pollutants." (FT)



Financial Risks of Investments

Investments face a variety of financial risks from the low-carbon transition and climate change.

Transition and physical risks on investment returns

Markets and Technology Shifts

Policies and investments to deliver a low carbon emissions economy.

- Reduced market demand for higher carbon products/commodities
- Increased demand for energy-efficient, lower-carbon products and services
- New technologies disrupt markets

Reputation

Growing expectations for responsible conduct from stakeholders, including investors, lenders, and consumers.

- Opportunity to enhance reputation an brand value
- Loss of trust and confidence in management

Policy and Legal

An evolving patchwork of requirements at international, national, and state level.

- Increased input/operating costs for high carbon activities
- Threats to securing license to operate for high carbon activities
- Emerging concern about liabilities

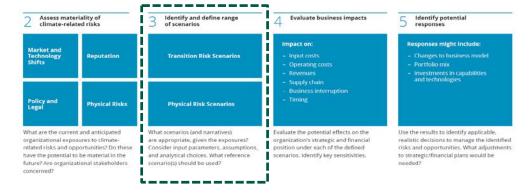
Physical Risks

Chronic changes and more frequent and severe extremes of climate.

Increased business interruption and damage across operations and supply chains with consequences for input costs, revenues, asset values, and insurance claims

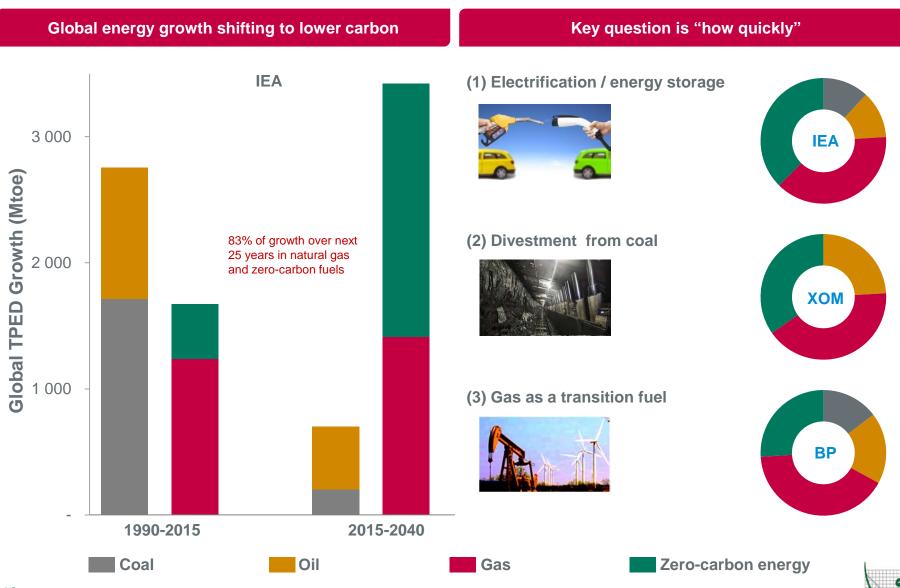


Range of Scenarios





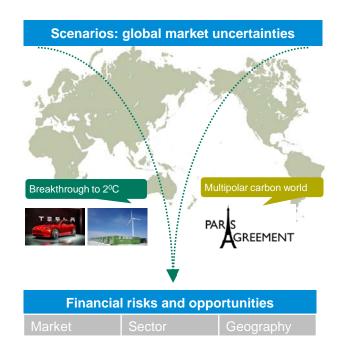
Why Scenarios?



Value Add of Scenarios & Climate Financial Risk

Scenarios are:

- Plausible alternative views about how future climate change issues could evolve
- Not a "what if" exercise for only one uncertainty
- Provide challenge to conventional wisdom of their users
- Assess financial exposure to both transition and physical climate-related risks and opportunities
- Ensure companies have a robust strategy to mitigate risks and capture opportunities
- Identify early market signals to monitor
- Define the range of business, strategic and financial impacts and management actions to be considered





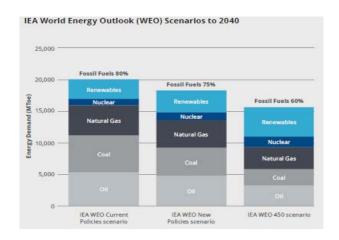
Which Scenarios to Use?

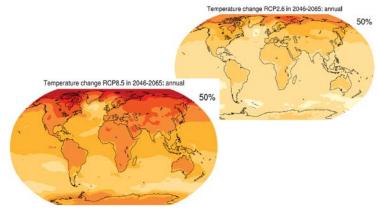
Transition scenarios

- Global balance (e.g. International Energy Agency)
- Country-specific (e.g. US EIA)
- Sector-specific (e.g. Cement)
- Policy (e.g. US mid-century strategy, Paris Agreement NDCs)
- Technology breakthrough research (e.g. CCS, EVs)
- Your own company-specific (e.g. BP)

Physical scenarios

- Intergovernmental Panel on Climate Change
- Regional scenarios published by government authorities (e.g. US National Climate Assessment)
- Think Tanks (e.g. World Resources Institute Aqueduct)







How Scenario Analysis Works in Practice

Asset Investment			Risk Impact			2 ^o C vs BAU scenario		Trend	
							2020	2025	2030
			Impact	Financial	Transition Risk Impact				
Sector <u>*</u>	Sub- sector	Geography	Category <	Driver	2C vs BAU scenarios	Data Source	_	*	7
Transport	Aviation	India	Revenue	Rev - flight demand	Decreasing number of flights passing through an airport	IEA ETP Total passenger kilometres travelled			
					Regulatory and strategic changes to city and intercity networks driving demand for high or low carbon transport options	IEA ETP Share of passenger kilometres travelled by air			
			Cost	CapEx & OpEx - Emission reduction requirements	Potential technology improvements in airplanes (to reduce emissions), leading to required investments in the airport infrastructure	IEA ETP Investment options to reduce flight carbon intensity			
				OpEx - Fuel provision for flights	Potential technology improvements in airplanes fuel requirements, leading to potential increases in providing fuel provisions for flights	Government policy			
				OpEx - Carbon pricing	Changes in carbon pricing	World Bank Historic data; government policy			



Assessing Risks - Portfolio to Asset-level

Asset level screening of physical climate threats for a portfolio of assets.

| Asset | Asse

Example supporting GIS outputs from ERM climate-related physical risk screening tool.

Storm surges

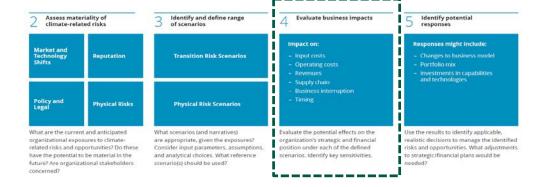


Hurricane / cyclone tracks





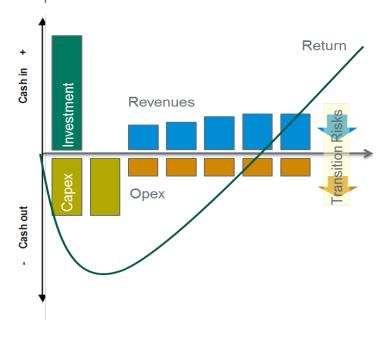
Business Impacts





Assessing Financial Impacts

Take for instance, an investment in a coal-fired power plant in the US



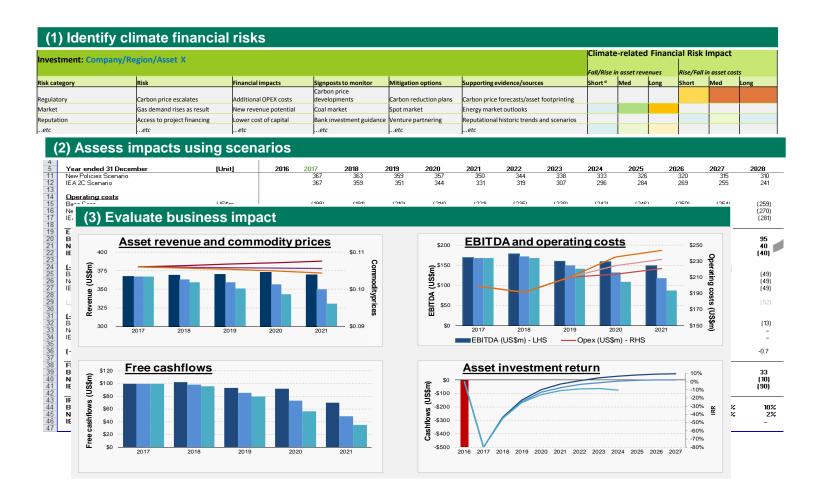


Key Financial Drivers

- Drop in asset revenues driven by:
 - Lower than expected plant utilisation, with more rapid uptake in renewables and gas
 - Lower power prices, as intermittent renewable supply grows (i.e. duck curves)
- Rise in asset costs driven by:
 - Capex: requirements to reduce emissions (e.g. more efficient operations, carbon capture)
 - Opex: changes in carbon pricing; physical risk impacts

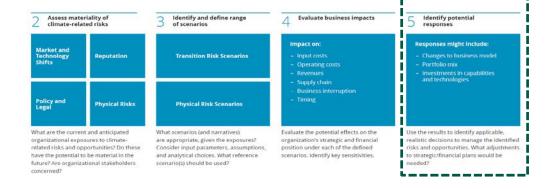


Robust Investment Strategy for Solid Returns





Potential Responses





Potential Strategic Responses



Adapt

- Adapt the business portfolio to mitigate climate-related risks
- Invest in adaptation and resilience building in asset operations
- Reduce carbon footprint of business value chain or financial portfolio



Invest

- Invest in capabilities to capture lower carbon opportunities
- Pilot new business models (e.g. partnering)
- Test the market for lower-carbon services and products (e.g. venture capital)



Capitalize

- Capitalize on new emerging markets (e.g. low-carbon transition, physical risk resilience)
- Build out new market strengths & capabilities
- Deliver new products and services



Disclosures



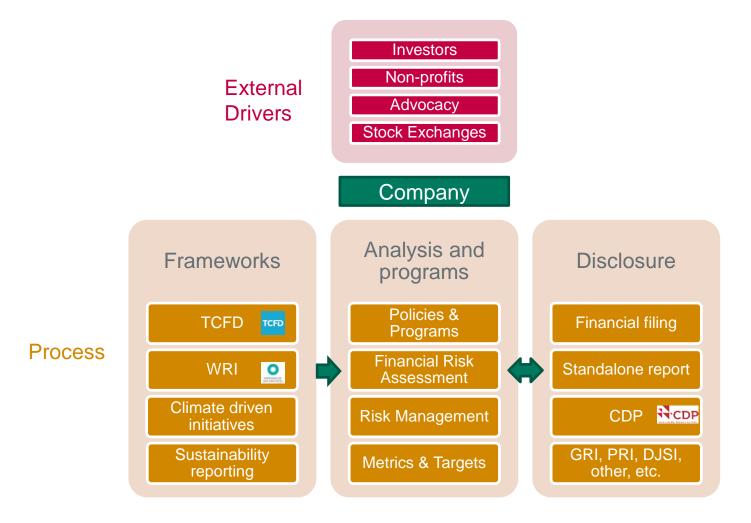
Document and disclose

Document the process; communicate to relevant parties; be prepared to disclose key inputs, assumptions, analytical methods, outputs, and potential management responses.



How Climate Financial Risk Fits

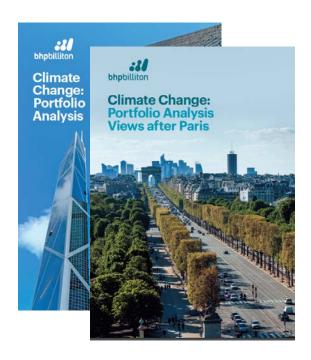
How does climate financial risk fit into your company?





Financial Filing Example

BHP Billiton is a leading example...



Percentage contribution to FY2016 revenue ⁽⁵⁾	Attractiveness of investment outlook in Central case	Change in attractiveness of investment outlook ⁽²⁾ in Global Accord compared to Central case	Impacts under our Global Accord scenario
Thermal Coal	•	\	Remains competitive on the cost curve and generates acceptable returns. Careful consideration would be required before pursuing growth opportunities given the current returns and growing regulatory and societal pressures that could impact future asset values. Failure to achieve a breakthrough in commercialising low emissions technologies such as CCS would reinforce this view.
Gas (3)	•	1	Key transition fuel as concerted efforts to reduce emissions are expected to increasingly focus on utilising gas for power generation and transportation. This results in high demand for gas, particularly in the short to medium term, providing opportunities to invest in the quality gas resources in our portfolio.
Metallurgical Coal	•	\leftrightarrow	Although the sector is slightly less attractive, our higher quality assets remain very attractive compared to peers as penalties are applied to lower quality coals. Key consideration is around pace of material substitution (e.g. stee Jern in steelmaking) with the advent of tighter environmental regulations.
Oil ⁽⁴⁾	•	4	By 2035, real crude oil prices are lower than our Central case primarily due to the higher penetration of EVs. While crude oil will likely remain competitive in its core transportation market, it is the most adversely impacted commodity in our portfolio. Lower oil prices in this scenario reduce returns, but our options remain relatively attractive. Due to the steepness of the oil supply cost curve, our existing oil growth projects remain very competitive with other options in the portfolio.
Copper ⁽⁵⁾	•	\leftrightarrow	Remains attractive due to growing demand driven by the growl in renewables and EVs, which generally require more copper to produce. Price is lower as higher demand is offset by higher recycling. Aluminium substitution is assumed to be no greater. Minimal impact on the copper growth portfolio as returns reducinimally from the Central case and remain attractive. Increasing regulatory approvals for mines delay the supply of greenfield developments, an advantage for low-cost incumbent.
Iron Ore	•	\leftrightarrow	Sector remains attractive and has a minimal impact on our existing portfolio. Key consideration is around pace of material substitution (e.g. steel scrap in steelmaking) with the advent of tighter environmental regulations.

"Demonstration of our commitment to climate change-related disclosures"

- Approach to strategic planning
- Insights: latest market signals which indicate shifts to low emissions world
- Portfolio implications
- Corporate actions
- Actions to manage climate change risk



CDP - New Questions

Section	2018 CDP#	2018 Question Detail
	C2.1	Describe what your organization considers to be short-, medium- and long-term horizons.
	C2.2b	Provide further details on your organization's process(es) for identifying and assessing climate-related risks.
Risks and opportunities	C2.2c	Which of the following risk types are considered in your organization's climate-related risk assessments?
	C2.5	Describe where and how the identified risks and opportunities have impacted your business.
	C2.6	Describe where and how the identified risks and opportunities have factored into your financial planning process.
Business	C3.1a	Does your organization use climate-related scenario analysis to inform your business strategy?
strategy	C3.1d	Provide details of your organization's use of climate-related scenario analysis
	C1.1b	Provide further details on the board's oversight of climate-related issues.
Governance	C1.2	Below board-level, provide the highest-level management position(s) or committee(s) with responsibility for climate-related issues.
	C1.2a	Describe where in the organizational structure this/these position(s) and/or committees lie, what their associated responsibilities are, and how climate-related issues are monitored.



Climate-risk Financial Reporting to Grow

The TCFD expects the adoption (and depth) of climate-risk financial reporting to grow over the next 5 years.





Questions



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ERM's Next Webinar in this Series

Valuing Corporate Impacts on the Environment and Society May 2018

Measuring and valuing impacts on the environment and society provides companies the opportunity to mitigate risk, find new opportunities, and develop sound growth strategies. Join us to hear how companies are using the Natural Capital Protocol, Social Capital Protocol and Impact Valuation to create business value.

Speakers include:



Doug MacNair ERM Technical Director



Christian Heller
BASF
Senior Manager Corporate
Sustainability Strategy



Eva Zabey WBCSD Director, Redefining Value – Natural Capital



Clemence McNulty
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Principal Consultant

